FDA Hearing on OTC Drugs June 28, 2000

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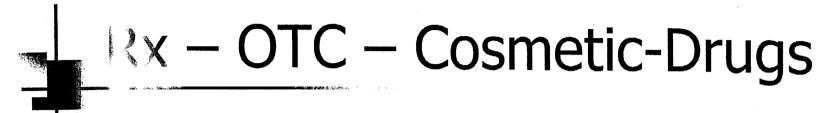
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106 Year Old Trade Association Represent 600 Companies

- 300 Manufacture or Distribute Personal Care Products (Cosmetics and Drugs)
- 300 Supply Goods and Services

Many CTFA Members Manufacture or Distribute Products that Are Regulated as Both Cosmetics and Drugs



Broad Spectrum of Products

- Heart Drugs to Antiperspirants
- Rx to OTC Switches Allow Flexibility
 - Consumer Availability and Choice Where Safety Permits
- Greater Flexibility Should Be Allowed for OTC Monograph Drugs



What are Cosmetic-Drugs?

- Sunscreens
- ntiperspirants
- . Intidandruff Shampoos
- Antimicrobial Soaps and Washes
- Skin Protectants
- Acne Remedies
- Oral Care Products



'Vhy Are They Different?

- Different Marketing Channels
- In many cases they are purchased for their cosmetic attribute, but also provide important drug benefits
- Broad consumer availability provides a public health benefit
 - Small packages (convenience sizes) are essential for consumers to realize the benefit from these products.



The OTC Drug Review

- **Issues**
 - OTC Drugs = Wide Variety of Products
 - 1972 to 2000 and beyond
 - FDA Must Understand the Marketplace for the Products it Regulates
 - International Harmonization
 - Flexibility



What is the Problem?

- Process is too slow
- Failure to Distinguish Between NDAs and Monograph Process
 - Monograph Process Should be More Open
 - Need for More Flexibility and Consumer Choice
- Need to Recognize New Ingredients
- Need to Recognize New Product Forms



- What is the Problem?
 - Failure to Rapidly Update Agency Knowledge
 - Science
 - Formulation Technology
 - Testing Methods



- What is the Problem?
 - International Harmonization
 - Material Time and Extent Barriers
 - Labeling Harmonization Where Possible
 - Cosmetics in Europe Drugs in the U.S.



What is Necessary?

- Increased resources and focus on monograph issues (No change in the law is necessary)
- FDA policy encouraging more frequent communication with interested parties throughout the rulemaking process
- Faster review and approval of new active ingredients (domestic and foreign)



- What is Necessary?
 - More FDA outreach to understand how the marketplace and products are evolving
 - Cooperation with Foreign Governments and the International Industry (CHIC Process for CFSAN and CDER is positive step)
 - Flexibility for Cosmetic-Drugs
 - Broad Availability of Cosmetic-Drugs for Consumers in Convenient, Attractive to Use Formulas
 - If it isn't used, it can't be effective



Two Case Studies

- 1. OTC Drug Labeling Regulation
- 2. Sunscreen Monograph



Case Study – OTC Labeling

- Rulemaking applied to all OTC Drugs
- Rigid format requirements for labeling
- Sound concept flawed execution
- Barrier to International Harmonization
- Failure to recognize the broad range of products that constitute OTC drugs
 - Cough and cold to antiperspirants
 - Small packages for consumer convenience
 - Consumer needs sacrificed for "one size fits all" philosophy



- Sunscreens Provide Important Public Health Benefits
- Sunscreens prevent disease
 - Skin Cancer
- Disease Prevention Should Have High Priority
- Manufacturers Should Be Permitted to Communicate About Product Benefits with Doctors and Patients through Labeling



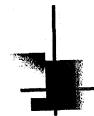
- The World at the Start of the OTC Review
 - Traditional Sunscreens for Beach Use
 - No System for Measuring Protection
 - Less Knowledge Linking Sun Exposure to Skin Cancer
 - Role of UVA Not Fully Understood
 - Fewer Active Ingredients



- The World in 2000
 - Beach/Outdoor Products
 - Sport Products
 - Skin Care and Foundation Products
 - Lipsticks
 - Improved formulation technology for all products to make them more attractive for consumer use



- The World in 2000
 - Better Understanding of Health Benefits
 - Sunburn Protection
 - Skin Cancer
 - Anti-aging
 - Better Protection Better Measurements
 - High SPF Products
 - UVA Protection



FDA Should Encourage Sunscreen Products that Further Public Health and Prevent Disease

- Encourage Innovation
- Encourage Broad Availability as Traditional Drugs and Cosmetic-Drugs
 - The cosmetic industry has provided major benefit to the consumer by making sunscreen protection available in a wide range of cosmetic products



- FDA Should Not Be A Barrier to Innovation and Communication
 - Truthful Labeling Should Be Allowed
 - High-SPF Products
 - Anti-aging benefits
 - Manufacturers Should Be Given Some Flexibility in How They Communicate with the Consumer.
 - Consumers are better informed and want information.



Conclusion

- Self-Medication is a Critical Part of our Healthcare System
- FDA Should Be At the Leading Edge of Knowledge about OTC Drug Products
- FDA Needs Adequate Resources and Focus for OTC Drugs
- FDA Should Work Quickly to Resolve Safety and Efficacy Issues
- FDA Should Let the OTC Drug Marketplace Work Efficiently with Minimal Interference